

Flexible Multi-unit Exchange:  
Theory and An Application to Blood Allocation with Replacement  
Donors

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# Transfusion

- **Blood components** — red blood cells, platelets, plasma, and **whole blood** itself — are the most used human body components in medical treatments.
  - They are mostly used to replace or supplement missing components from blood.
  - Whole blood is rarely used in modern transfusion medicine.
- Transfusion is one of the most practiced medical procedures in hospitals (most common inpatient procedure in U.S. in 2011).
- There are severe blood shortages in many developing countries and seasonal shortages in developed countries.
  - Annual shortage in low- and middle-income countries (LMICs): **~102 million units** (worldwide donations were only 118.5 million in 2018).
  - **Millions of deaths each year** are associated with lack of blood.

# Donation

- World Health Organization (WHO) strongly recommends all blood is supplied by **volunteer non-remunerated donors (VNRDs)** due to safety and ethics concerns.
- Donating blood components is substantially less costly than any other organ or tissue donation procedure for a donor.
  - A donor can donate red blood cells or whole blood once in every 56 days, while donation of platelets and plasma can be made more often through a procedure called **apheresis**.
- However,
  - VNRDs are insufficient to meet the demand for blood in many regions of the world.
  - It is costly to screen VNRDs for safety concerns and quality for developing countries, especially in sub-Saharan Africa.

# Donation

- Latest WHO reports (WHO'25):
  - only 79 countries (38 high-, 33 middle-, 8 low-income) collect more than 90% of blood from VNRDs; and
  - at least 55 countries rely heavily on replacement donors (RDs) — more than 50% of national supply (e.g., Pakistan, Nigeria, Bangladesh, Mexico; pop. > 1.5 bn).
- WHO data appear to underestimate RD use (e.g., Kenya, Venezuela reported as 100% VNRD; local studies show most blood is from RDs).

# Replacement Donor Programs

- In a **replacement donor (RD) program**, a patient receives the blood she needs by bringing forward a number of replacement donors — usually family members or loved ones of the patient.
- Blood banks use different **exchange rates** that determine how many units must be supplied for each unit received, depending on:
  - shortages at the blood bank,
  - patients' medical urgency, and
  - other demographics of the patient.
- RD programs are observed in all continents, and especially common in Africa, Latin America, and Central Asia (Allain & Sibinga'16).

# RD Systems within the Broader Blood Market

- **Demand:** non-emergency use dominates.
  - Africa: only 8.5% of units went to emergency departments in 2020.
  - RD programs target non-emergency patients; bank inventory covers emergencies.
- **Supply:** the natural hybrid model.
  - VNRDs — centralized; RD programs — decentralized, hospital-based.
  - Two channels organized independently.

**Implication:** we can isolate the RD submarket and treat VNR inventory as exogenous.

# Replacement Donation Is Not Going Away

- Many experts and local authorities argue that RDs are **as safe and ethical as VNRDs**, and the only ethically acceptable and economically affordable option for mitigating shortages in many countries.
- Economic, institutional, and cultural factors have consistently delayed the development of VNRD systems and made replacement donation a **durable and often dominant** source of blood in many countries.
- Despite 50+ years of WHO calls for robust VNRD systems, the global share of RD blood in 2018 was **almost unchanged** from 2002, while the absolute amount **increased by 25%**.

# Replacement Donor Programs

Table 1: Whole Blood Donations Reported by Countries to WHO (millions)

	Total Donations	VNR Donations	% of VNR Donations	FR Donations	% of FR Donations	Paid Donations	% of Paid Donations	Other (unknown)	% of Other
1998-1999 (n=175)	75.13	55.9	74.404	13.5	17.969	5.73	7.627		
2001-2002 (n=178)	76.27	61.9	81.159	12.1	15.865	2.27	2.976		
2004-2005 (n=154)	64.824	51.52	79.477	11.03	17.015	2.274	3.508		
2008 (n=159)	65.51	54.34	82.949						
2013 (n=178)	88.2	73.471	83.3	14.465	16.4	0.265	0.3		
2018 (n=171)	95.228	78.8	82.749	15.1	15.857	0.16	0.168	1.168	1.227

- Global share of blood supply from replacement donation in 2018 (~15.9%) is almost unchanged from 2001–2002, but the **absolute amount** has grown substantially.

# Where RDs Dominate the Blood Supply

- For 53 countries with detailed data that rely heavily on replacement donation (more than 50% of blood supply from RDs) in 2018:
  - 78.05% of total blood supply comes from RDs, slightly higher than 2011 (77.34%),
  - compared with 2011, total replacement donations increased by 48.52%, and
  - total population of these countries is over 1.5 billion.
- **Implication:** in many LMICs, designing better RD programs has first-order welfare consequences — not a niche intervention.

# Shortcomings of Existing RD Programs

Existing programs suffer from two major shortcomings:

- They **lack optimization** of allocation.
  - De facto **first-come, first-served** (FCFS): patients only exchange with the blood bank, not with each other.
  - Can be highly inefficient when bank inventory is thin.
  - No donor screening in general, depending on the needs of the blood bank.
- They **use exogenously fixed exchange rates**, creating efficiency, fairness, and ethics problems.
  - Some patients cannot recruit the required number of donors.
  - Gives rise to **coercion** and **black markets** in which third parties are paid to serve as RDs.
  - Rules are bent arbitrarily: some patients are forgiven their *debts*, others are not (e.g., Tucumán, Argentina). Trust and transparency are eroded.

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# Our Approach

- We model and design **multi-unit exchange under flexible exchange rates** — with the leading application being blood allocation with VNRDs and RDs.
- We introduce a new policy lever: **feasible schedule menus (FSMs)** — they formalize potentially **endogenous** exchange rates between units a patient receives and supplies.
- We introduce a broad class of **weighted utilitarian mechanisms (WUMs)**.
  - Encompass **priority mechanisms** and **maximal mechanisms**.
- We discipline FSMs by a discrete-convexity condition —  **$L^h$ -convexity** (L-natural-convexity, Murota'98) — and two other natural conditions.

# Main Results and Contributions

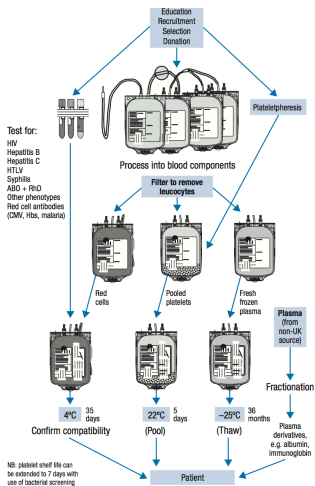
- Under suitable FSMs, WUMs satisfy:
  - Pareto efficiency and an approximate equal treatment of equals;
  - incentive compatibility with respect to donor revelation under separable utility functions;and priority mechanisms (incl. maximal) are fully incentive compatible (donors and utility functions).
- FCFS can be Pareto-dominated by an IC mechanism — under the two most common exchange-rate policies.
- Simulations: large gains over FCFS at low inventory (relevant for thin LMIC markets).
- Practical design: 4-parameter menus, hybrid implementation with VNRDs, fairness and blood-quality designs.
- Results extend to general multi-unit exchange with compatibility-based preferences: time banks, shift exchange.

# Some Related Literature

- Incentives & altruism in **blood donations**: Lacetera, Macis & Slonim'12,'13; Slonim, Wang & Garbarino'14
- **Replacement donors**: Allain & Sibinga'16; Sun, Lu & Jin'16
- COVID-19 **blood-plasma donation**, pay-forward/-backward: Kominers, Pathak, Sönmez & Ünver'20
- Living-donor **kidney exchange**, weighted/maximal/priority: Roth, Sönmez & Ünver'05,'07; Andersson & Kratz'19; Kratz'24;  
**dual-organ exchange**: Ergin, Sönmez & Ünver'17
- **Compatibility-based preferences**: Bogomolnaia & Moulin'04; Nicolò, Yadav & Sen'19; Aziz'20; Echenique, Miralles & Zhang'20; Garg, Tröbst & Vazirani'20; Andersson, Cseh, Ehlers & Erlanson'21; Manjunath & Westkamp'21
- Other **multi-unit exchange**: Moulin'95; Konishi, Quint & Wako'01; Biró, Klijn & Pápai'22; Feng, Klaus & Klijn'24
- **Beyond one-for-one**: Hylland & Zeckhauser'79; Budish'11; Agarwal et al.'19; Echenique, Goel & Lee'24
- **Discrete convex analysis** ( $M^{\natural}/L^{\natural}$ ): Murota'98; Fujishige & Yang'03,'06; Kojima, Tamura & Yokoo'18; Hatfield et al.'19; Hafalir, Kojima & Yenmez'25
- **Dominating SP via SP**: Erdil'14; Alva & Manjunath'21
- **Minimalist market design**: Sönmez'24

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# Blood Transfusion



- One donor can donate on average
  - $\approx 500$  ml of **whole blood** (1 unit of **red blood cells** – once in every 56 days), or
  - up to 2-3 units of **platelets** through apheresis, once in a week up to 24 times a year, or
  - up to 4 units of **plasma** through apheresis, twice a week, there can be a limit depending on the purpose of plasma usage.
- Components are processed and then packaged in standard packs.
- A patient typically needs multiple units of **compatible** blood component for one time use or multiple uses: Idiosyncratic discrete units in some bounded interval are feasible.
- More blood is, in expectation, better for a patient's prognosis (within the interval).
- Different components typically have different (*ABO* and *Rhd*) blood type compatibility requirements.

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# Model

- $I$ : set of **patients** in need of a given blood component
- $\mathcal{B}$ : set of relevant **blood types**
  - e.g.,  $\mathcal{B} = \{O+, O-, A+, A-, B+, B-, AB+, AB-\}$
- Each patient  $i \in I$ 
  - has blood type  $\beta_i \in \mathcal{B}$ ,
  - is **compatible** with blood types in  $\mathcal{C}(\beta_i) \subseteq \mathcal{B}$ ,
  - **needs** a maximum of  $\bar{n}_i$  units of compatible blood,
  - has a (possibly empty) RD set  $D_i$ , where each  $d \in D_i$  has blood type  $\beta_d \in \mathcal{B}$  and can donate 1 unit.
- $b$ : the **blood bank**, with an **inventory** of  $v_X$  units of type  $X$  blood for each  $X \in \mathcal{B}$
- $\delta$ : upper bound on the number of donors a patient can bring forward.

(Extends one-for-one frameworks of Andersson, Cseh, Ehlers & Erlanson'21 for time banks and Manjunath & Westkamp'21 for shift exchange)

# Schedules

- The **schedule** of patient  $i$  is a pair of nonnegative integers  $(r, s)$ :
  - $r$ : amount of compatible blood **received**
  - $s$ : amount of blood **supplied** (through her donors)
  - All possible schedules for  $i$ :  $\{0, 1, \dots, \bar{n}_i\} \times \{0, 1, \dots, \delta\}$ .

( $r = s$  in Andersson, Cseh, Ehlers & Erlanson'21 and Manjunath & Westkamp'21;  
we allow flexible exchange rates.)

# Preferences and Utilities

- Patient  $i$  has **separable preferences** over schedules, represented by

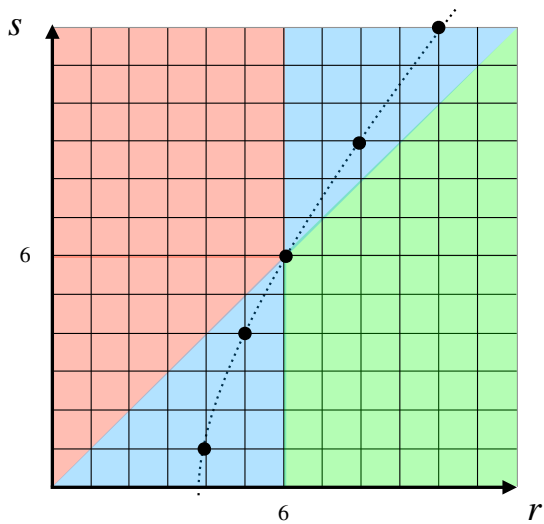
$$u_i(r, s) = \rho_i(r) - \sigma_i(s).$$

- **blood valuation function**  $\rho_i : \{0, 1, \dots, \bar{n}_i\} \rightarrow \mathbb{R}$  is strictly increasing and concave (**decreasing marginal utility**);
- **cost function** for supply  $\sigma_i : \{0, 1, \dots, \delta\} \rightarrow \mathbb{R}$  is strictly increasing and convex (**increasing marginal cost**);
- for any  $0 \leq r < \bar{n}_i$  and  $0 \leq s < \delta$ ,

$$u_i(r+1, s+1) > u_i(r, s) \quad \text{i.e., marginal rate of substitution (MRS)}$$

- A **quasi-linear** special case:  $u_i(r, s) = \rho_i(r) - \theta_i \cdot s$ , with  $\theta_i > 0$ .
- The set of possible utility functions is finite.

# Preferences and Utilities



# Blood Bank Objectives

- The blood bank cares about **leftover blood of each type** in its inventory  $(r_X)_{X \in \mathcal{B}}$ , and possibly the **total transfusions** to patients,  $r_t$ . The **transfusion and inventory objective** is

$$o(w, (r_X)_{X \in \mathcal{B}}, r_t) = \sum_{X \in \mathcal{B}} w_X \cdot r_X + w_t \cdot r_t,$$

where  $w_X > 0$  for each  $X \in \mathcal{B}$  and  $w_t \geq 0$ .

- $(w_X)_{X \in \mathcal{B}}$ : weights for the option value of carrying inventory over time for different blood types (long-term forecasts).
- $w_t$ : social value of transfusing as much blood as possible.

# The Blood Allocation Problem

We fix everything except

- the donor profile  $D = (D_i)_{i \in I}$  and
- the utility profile  $u = (u_i)_{i \in I}$ .

A blood allocation **problem** is represented by a pair  $(D, u)$ .

# Allocations

- Given a problem  $(D, u)$ , an **allocation**  $\alpha$  is a nonnegative integer vector such that, for every blood type  $X$ :

$$\underbrace{\alpha_X(b)}_{\text{leftover}} + \underbrace{\sum_{i: X \in \mathcal{C}(\beta_i)} \alpha_X(i)}_{\text{received by patients}} = \underbrace{v_X}_{\text{inv.}} + \underbrace{\sum_{d \in \cup_i D_i: \beta_d = X} \alpha(d)}_{\text{supplied by patients}}$$

and for every patient  $i$ ,  $\sum_{X \in \mathcal{C}(\beta_i)} \alpha_X(i) \leq \bar{n}_i$ .

- The schedule of  $i$  in  $\alpha$ :  $\alpha(i) = (\alpha_r(i), \alpha_s(i))$ , where  $\alpha_r(i) = \sum_{X \in \mathcal{C}(\beta_i)} \alpha_X(i)$ ,  $\alpha_s(i) = \sum_{d \in D_i} \alpha(d)$ .
- The set of all allocations for  $D$ :  $\mathcal{A}(D)$ .

# Two Policy Levers

## 1. Feasible Schedule Menus (FSMs)

- Formalize (potentially endogenous) exchange rates.
- For each  $i$  and reported  $D_i$ , the FSM  $\mathcal{F}_i$  specifies which schedules  $(r, s)$  are admissible.

## 2. Allocation Mechanisms

- Pick an allocation given the reports and the FSMs.

Inseparable: FSMs constrain schedules but don't choose; a mechanism cannot ensure proper exchange rates or incentives without operating on a suitable FSM profile.

# Feasible Schedule Menus

- $\mathcal{F}_i$ : **feasible schedule menu (FSM)** of patient  $i$ , a function that, for each  $D_i$ , returns a set  $\mathcal{F}_i(D_i) \subseteq \mathcal{W}_i(D_i)$  of feasible schedules, with  $\mathcal{W}_i(D_i) = \{0, \dots, \bar{n}_i\} \times \{0, \dots, |D_i|\}$ .
- For each patient  $i$ , a **minimum guarantee**  $\underline{g}_i$  such that for every  $D_i$ ,

$$\min\{r : (r, s) \in \mathcal{F}_i(D_i)\} = \underline{g}_i \quad \text{or} \quad \mathcal{F}_i(D_i) = \{(0, 0)\}.$$

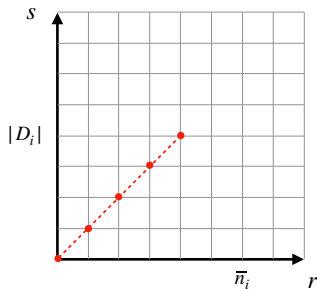
- Given an FSM profile  $\mathcal{F} = (\mathcal{F}_i)_{i \in I}$ , restrict attention to

$$\mathcal{A}(\mathcal{F}, D) = \{\alpha \in \mathcal{A}(D) : \alpha(i) \in \mathcal{F}_i(D_i), \forall i \in I\}.$$

# Exchange-Rate Policies Around the World

(P1) One-for-one policy (the most common in the world)

$$\mathcal{F}_i(D_i) = \{(r, s) \in \mathcal{W}_i(D_i) : s = r\}$$



# Exchange-Rate Policies Around the World

(P2) Two-for-one policy (Cameroon, Congo, Mexico)

$$\mathcal{F}_i(D_i) = \{(r, s) \in \mathcal{W}_i(D_i) : s = 2r\}$$

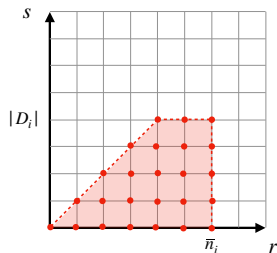
(P3) Fixed donor policy ( $x = 1$  in Delhi;  $x = 3$  in Turkey)

$$\mathcal{F}_i(D_i) = \begin{cases} \{(0, 0)\} & \text{if } |D_i| < x, \\ \{(r, s) \in \mathcal{W}_i(D_i) : s = x\} & \text{otherwise.} \end{cases}$$

# Exchange-Rate Policies Around the World

(P4) **Forgiving policy** (Tucumán, Argentina): ad hoc, debts may be forgiven

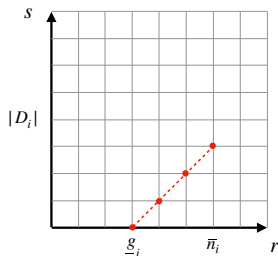
$$\mathcal{F}_i(D_i) = \{(r, s) \in \mathcal{W}_i(D_i) : s \leq r \leq |D_i|\}$$



# Exchange-Rate Policies Around the World

(P5) **Minimum guarantee policy** (Xi'an, China):  $\underline{g}_i = \min\{3x_i, \bar{n}_i\}$ , where  $x_i$  is units patient  $i$  donated before

$$\mathcal{F}_i(D_i) = \{(r, s) \in \mathcal{W}_i(D_i) : s = r - \underline{g}_i\}$$



Notice: in P1–P5 (except the ad hoc P4), exchange rates are **exogenous**.

# Mechanisms and Incentives

- Given any FSM profile  $\mathcal{F}$ , a **mechanism**  $f$  assigns an allocation  $f(\mathcal{F}, D, u) \in \mathcal{A}(\mathcal{F}, D)$  to each problem  $(D, u)$ .
- A mechanism  $f$  is **incentive compatible under  $\mathcal{F}$**  if for any  $(D, u)$ , patient  $i$ ,  $D'_i \subseteq D_i$ , and  $u'_i$ ,

$$u_i[\alpha(i)] \geq u_i[\alpha'(i)],$$

where  $\alpha = f(\mathcal{F}, (D_i, D_{-i}), (u_i, u_{-i}))$  and  $\alpha' = f(\mathcal{F}, (D'_i, D_{-i}), (u'_i, u_{-i}))$ .

# Mechanisms and Incentives

- A mechanism  $f$  is **incentive compatible with respect to donors** under  $\mathcal{F}$  if for any problem  $(D, u)$ , patient  $i$ , and  $D'_i \subseteq D_i$ ,

$$u_i[\alpha(i)] \geq u_i[\alpha'(i)],$$

where  $\alpha = f(\mathcal{F}, (D_i, D_{-i}), u)$  and  $\alpha' = f(\mathcal{F}, (D'_i, D_{-i}), u)$ .

Donor revelation is the **first-order** concern: more reported RDs  $\Rightarrow$  more total blood supply  $\Rightarrow$  more transfusions.

# Mechanisms and Incentives

- A mechanism  $f$  is **donor monotonic under  $\mathcal{F}$**  if for any problem  $(D, u)$ , patient  $i$ , and  $D'_i \subseteq D_i$ ,

$$f_r(\mathcal{F}, (D_i, D_{-i}), u)(i) \geq f_r(\mathcal{F}, (D'_i, D_{-i}), u)(i).$$

- A weak and plausible incentive property: blood donation is substantially less invasive than other organ-donation procedures, and blood is replenished quickly.
- Will serve as the **foundation** for our incentive compatibility results.

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# Weighted Utilitarian Mechanisms

- A natural class: pick a feasible allocation maximizing the weighted sum of patient utilities and the bank's transfusion/inventory objectives.
- Given positive weights  $w = ((w_i)_{i \in I}, (w_X)_{X \in \mathcal{B}}, w_t)$ ,  $f$  is a WUM w.r.t.  $w$  if

$$f(\mathcal{F}, D, u) \in \arg \max_{\alpha \in \mathcal{A}(\mathcal{F}, D)} U(w, u, \alpha), \quad U(w, u, \alpha) = \sum_{i \in I} w_i u_i(\alpha(i)) + o(w, \alpha)$$

where  $T(\cdot)$  is a small linear one-to-one tie-breaker.

# A Special Case of Weighted Utilitarian Mechanisms

- Priority mechanisms: given a priority order over the patients and the blood bank, the priority mechanism lexicographically maximizes their utilities/objectives.
  - A two-way unit-demand priority mechanism for kidney exchange (Roth, Sönmez & Ünver'05, with one-for-one exchange rate).
  - A maximal mechanism with priority tie-breakers for time banks (Andersson, Cseh, Ehlers & Erlanson'21, with one-for-one exchange rate).
  - A priority mechanism for shift exchange (e.g., used in nurse/doctor staffing) (Manjunath & Westkamp'21, with one-for-one exchange rate).

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# Efficiency

## Proposition

*Let  $f$  be a WUM with respect to  $w$ . If the weights  $(w_X)_{X \in \mathcal{B}}$  and  $w_t$  on the bank's objective are sufficiently small compared to variations in the weighted sum of patient utilities, then  $f$  is **Pareto efficient**.*

Intuition: when patients' utilities dominate the objective, the maximizer is on the Pareto frontier of patients.

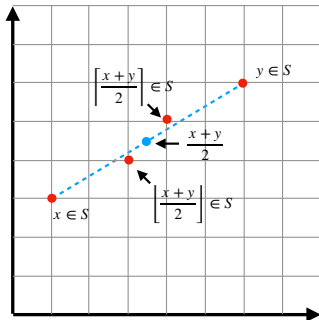
# Fairness

- WUMs can achieve more egalitarian allocations than priority mechanisms by assigning appropriate weights to patients.
- When  $\rho_i$  is strictly concave and  $\sigma_i$  is strictly convex, a WUM tends to assign similar schedules to similar patients.

# $L^{\natural}$ -convexity

A set  $S \subseteq \mathbb{Z}_+^2$  is  $L^{\natural}$ -convex (L-natural-convex; Murota'98) if for every  $x, y \in S$ ,

$$\lfloor \frac{x+y}{2} \rfloor, \lceil \frac{x+y}{2} \rceil \in S.$$



Together with  $M^{\natural}$ -convexity, one of the two standard discrete-convexity notions.

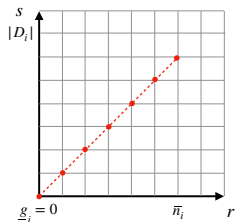
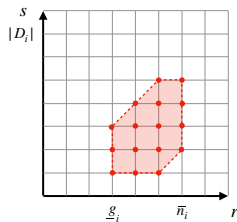
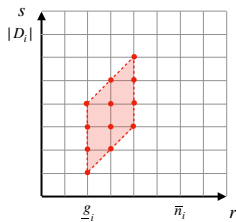
# $L^h$ -convexity

## Definition

An FSM profile  $\mathcal{F}$  satisfies  $L^h$ -convexity if  $\mathcal{F}_i(D_i)$  is  $L^h$ -convex for every patient  $i$  and her donor set  $D_i$ .

# $L^1$ -convexity

Examples:



- $L^1$ -convex feasible schedule set: integral points of an at-most-six-sided convex polygon with side slopes 1, 0, or  $\infty$ .

# Fairness

## Proposition

Consider a WUM  $f$  w.r.t.  $w$ , an  $L^{\natural}$ -convex FSM profile  $\mathcal{F}$ , and a problem  $(D, u)$ . For any two patients  $i, j$  with  $\beta_i = \beta_j$ , identical compatible-donor type counts,  $\rho_i = \rho_j$ ,  $\sigma_i = \sigma_j$ ,  $\mathcal{F}_i(D_i) = \mathcal{F}_j(D_j)$ , and  $w_i = w_j$ :

- if  $\rho_i$  is strictly concave,  $|f_r(\mathcal{F}, D, u)(i) - f_r(\mathcal{F}, D, u)(j)| \leq 1$ ;
- if  $\sigma_i$  is strictly convex,  $|f_s(\mathcal{F}, D, u)(i) - f_s(\mathcal{F}, D, u)(j)| \leq 1$ .

A discrete and approximate “equal treatment of equals.”

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# Incentive Properties

- We start to analyze the incentives under weighted utilitarian mechanisms by considering donor monotonicity.
- This will serve as the foundation for the other incentive compatibility results later.
- For weighted utilitarian mechanisms to be donor monotonic, we need to make 3 regularity assumptions on the feasible schedule menus.

# $L^b$ -convexity

- The first property is  $L^b$ -convexity, introduced earlier for allocative fairness.
- Its key role in establishing donor monotonicity: it prevents hidden complementarities between units of blood received — ruling out **holes** and **rugged edges** in feasible schedule sets.
  - Concavity of the blood valuation function  $\rho_i$  plays a similar role in incentives as  $L^b$ -convexity of feasible schedule sets.

# Feasibility of Positive Price

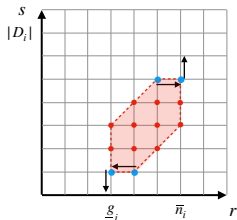
## Definition

A feasible schedule menu profile  $\mathcal{F}$  satisfies **feasibility of positive price** if for every patient  $i$  and her donor set  $D_i$ , the following holds:

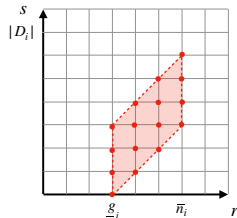
- if  $(r, s), (r', s') \in \mathcal{F}_i(D_i)$ ,  $r' > r$  and  $s < |D_i|$ , then there exists  $s'' > s$  such that  $(r', s'') \in \mathcal{F}_i(D_i)$ ; and
  - if  $(r, s), (r', s') \in \mathcal{F}_i(D_i)$ ,  $r' < r$  and  $s > 0$ , then there exists  $s'' < s$  such that  $(r', s'') \in \mathcal{F}_i(D_i)$ .
- 
- If the patient can potentially receive a larger (or smaller) amount of blood, then she can potentially receive this amount by supplying more (or less).
  - This is the analogue of each unit of blood has a positive “price”.

# Feasibility of Positive Price

Examples: both satisfy  $L^q$ -convexity



violates feasibility of positive price



satisfies feasibility of positive price

- A “flat bottom” or a “flat top” is ruled out (whenever possible).
  - They can be flat only at feasibility boundaries, i.e., at  $s = 0$  and  $s = |D_i|$ .

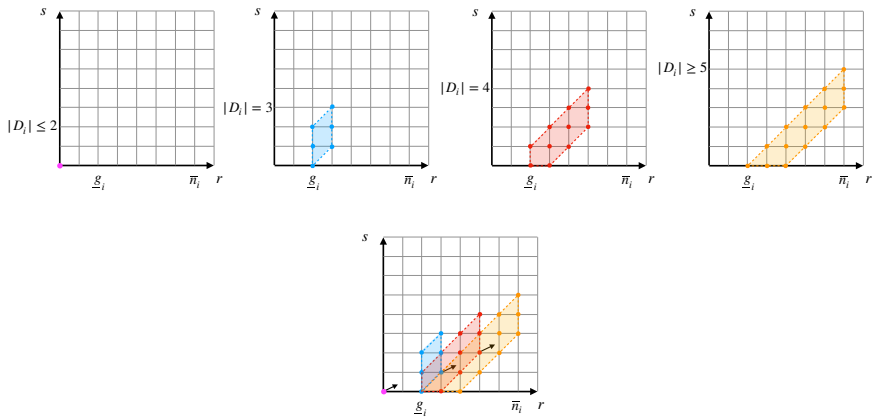
# Non-diminishing Favorability in Donors

## Definition

A feasible schedule menu profile  $\mathcal{F}$  satisfies **non-diminishing favorability in donors** if for every patient  $i$  and pair of her donor sets  $D_i, D'_i$  such that  $D'_i \subseteq D_i$ , we have:

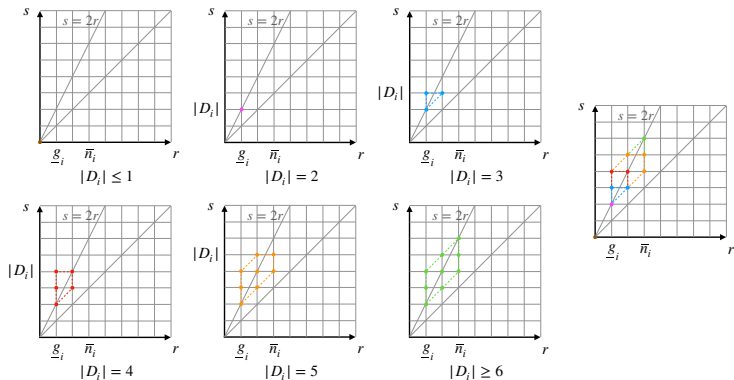
- if  $(r, s) \in \mathcal{F}_i(D'_i)$  and  $r \geq \underline{g}_i$ , then there exists  $s' \leq s$  such that  $(r, s') \in \mathcal{F}_i(D_i)$ ; and
  - if  $(r, s) \in \mathcal{F}_i(D_i)$ ,  $s \leq |D'_i|$  and  $(r, s') \in \mathcal{F}_i(D'_i)$ , then there exists  $s'' \geq s$  such that  $(r, s'') \in \mathcal{F}_i(D'_i)$ .
- 
- Non-diminishing favorability in donors manifests itself geometrically as  $\mathcal{F}_i(D_i)$  being an expansion of  $\mathcal{F}_i(D'_i)$  in the direction of receiving more blood or a downward shift of  $\mathcal{F}_i(D'_i)$ .
  - One-for-one exchange satisfies all properties.

# An Example Satisfying All Properties



# Example: Beyond One-for-one Exchange

- Strict **two-for-one** exchange (sub-Saharan Africa, Mexico) is not  $L^{\natural}$ -convex.
- Instead, use the smallest  $L^{\natural}$ -convex envelope satisfying the other properties:



# Donor Monotonicity: Main Result

## Theorem

Let  $\mathcal{F}$  be an FSM profile satisfying  $L^h$ -convexity, feasibility of positive price, and non-diminishing favorability in donors.

1. If every patient has a quasi-linear utility ( $u_i(r, s) = \rho_i(r) - \theta_i \cdot s$ ), all WUMs are donor monotonic under  $\mathcal{F}$ .
2. If every patient has a general separable utility, all priority mechanisms (incl. maximal) are donor monotonic under  $\mathcal{F}$ .

Two special cases of  $\mathcal{F}$  satisfying the three properties: 1. one-for-one exchange 2. whole consumption space

▶ Skip Proof Sketch

## Proof Sketch

- Define an **auxiliary matching market** isomorphic to the original problem.
- A patient is **matched** with the donors who donate to her and also those of her own donors who do not donate to anyone.
- Consider two extended problems:  $D \supset D'$  such that  $i$  conceals exactly one of her donors.
- Consider matching  $M$  of  $D$  and  $M'$  of  $D'$  s.t.  $i$  receives more under  $M'$ .

### Lemma

*There exists a **cycle** or **chain**  $C$ , from  $M$  to  $M'$  s.t. each  $j$  points to a donor in  $M'(j) \setminus M(j)$ , each  $d$  points to  $M^{-1}(d)$  except that in a chain head does not point and tail is not pointed. Moreover,  $M' - C$  of  $D'$  and  $M + C$  of  $D$  are well-defined matchings under three conditions of  $\mathcal{F}$ .*

## Proof Sketch

- Suppose  $f$  is weighted utilitarian with weights  $w$ ,  $f(D) = M$ ,  $f(D') = M'$  and  $i$  receives more under  $M'$  (recall  $D \supset D'$  with only  $i$  concealing 1 donor). Let  $U(\cdot)$  denote the overall  $w$ -weighted sum of utilities.
- Show  $M + C$  and  $M$  are “welfare” equivalent (for quasi-linearity):
  1. Suppose not: then  $U(M) > U(M + C)$ .
  2. A patient receives or supplies one more (less) unit under  $M + C$  wrt  $M \iff$  the same happens under  $M'$  wrt  $M' - C$  (Lemma). By concavity of value functions and overall quasi-linearity of utility functions,  $U(M) - U(M + C) \leq U(M' - C) - U(M')$ .
  3. Therefore,  $U(M' - C) > U(M')$ , where  $M' = f(D')$  and  $M' - C$  is a feasible matching for  $D'$ , a contradiction.
- Repeat cycle/chain addition to  $M + C$ , welfare equivalence continues. Every repetition ensures we get closer to  $M'$ .
- Eventually, we reach  $M'$  and then  $M$  and  $M'$  should be welfare equivalent, a contradiction  $\Rightarrow f$  is donor monotonic. QED

# Individual Rationality

## Definition

A feasible schedule menu profile  $\mathcal{F}$  satisfies **individual rationality** if for every patient  $i$  and her donor set  $D_i$ , we have  $r \geq s$  for any  $(r, s) \in \mathcal{F}_i(D_i)$ .

# Strong Non-diminishing Favorability in Donors

## Definition

A feasible schedule menu profile  $\mathcal{F}$  satisfies **strong non-diminishing favorability in donors** if for every patient  $i$  and pair of donor sets  $D_i, D'_i$  such that  $D'_i \subseteq D_i$ , we have:

- if  $(r, s') \in \mathcal{F}_i(D'_i)$  and  $r \geq \underline{g}_i$ , then there exists  $s$  such that  $(r, s) \in \mathcal{F}_i(D_i)$ ; and
- if  $(r, s) \in \mathcal{F}_i(D_i)$  and  $(r, s') \in \mathcal{F}_i(D'_i)$ , then  $s \leq s'$ .

# Incentive Compatibility w.r.t. Donors: Main Result

## Theorem

*Suppose every patient has a general separable utility function. If a feasible schedule menu profile  $\mathcal{F}$  satisfies*

- *$L^q$ -convexity,*
- *feasibility of positive price,*
- *strong non-diminishing favorability in donors,*
- *individual rationality*

*then every WUM is incentive compatible with respect to donors under  $\mathcal{F}$ .*

# Incentive Compatibility: Main Result

## Theorem

*Suppose every patient has a general separable utility function. If an FSM profile  $\mathcal{F}$  satisfies*

- *$L^q$ -convexity,*
- *feasibility of positive price,*
- *strong non-diminishing favorability in donors,*
- *individual rationality,*

*then all priority mechanisms (including maximal mechanisms) are (fully) incentive compatible under  $\mathcal{F}$ .*

▶ Skip Policy

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# Simple Menu Design

- Under  $L^{\natural}$ -convexity and feasibility of positive price, every menu can be written as

$$\mathcal{F}_i(D_i) = \left\{ (r, s) : \underline{r}_i \leq r \leq \bar{r}_i, \max\{r - \ell_i, 0\} \leq s \leq \min\{r + k_i, |D_i|\} \right\}.$$

- A simple design: fix  $\underline{g}_i, \bar{n}_i, k_i, \ell_i$ ; set  $\underline{r}_i = \underline{g}_i, \bar{r}_i = \bar{n}_i$  for all  $D_i$ . Satisfies all three properties.
- Easy-to-explain rule:
 

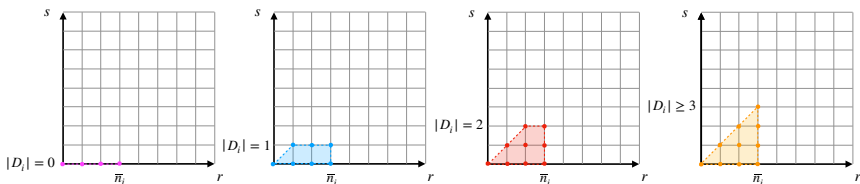
*“You receive at least  $\underline{g}_i$  and at most  $\bar{n}_i$  units; you supply at most  $k_i$  more, and at least  $\ell_i$  less, than what you receive.”*

# Choosing the Mechanism

- **Priority mechanisms** (incl. **maximal**) are **natural**: incentive robustness, easy to explain, arrival-time priority **minimally departs from FCFS**.
- **When preferences are nearly degenerate**: **utility design** can be used as an alternative where designer picks  $\rho_i, \sigma_i$  instead of eliciting them.
- **When utilities are hard to elicit**: the **maximal mechanism** maximizes total transfusions.

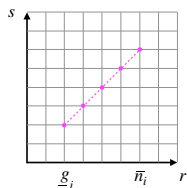
# Fairness via Endogenous Exchange Rates

- **Equitable FSM:** a patient always receives at least  $\underline{g}_i$ , even with **no donors**; she reaches  $\bar{n}_i$  as donors expand.
- Compatible with practice (e.g., Cambodia waives RDs for patients with no next-of-kin).

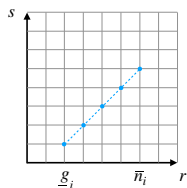


# Blood Quality

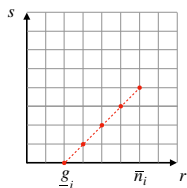
- FSMs can depend on observable donor characteristics — **repeat donors** carry the least infection risk.
- Menus rewarding repeat-donor revelation  $\Rightarrow$  concealing one strictly lowers utility.



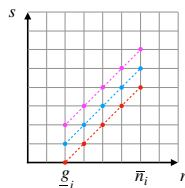
# of repeat donors = 0



# of repeat donors = 1



# of repeat donors  $\geq 2$



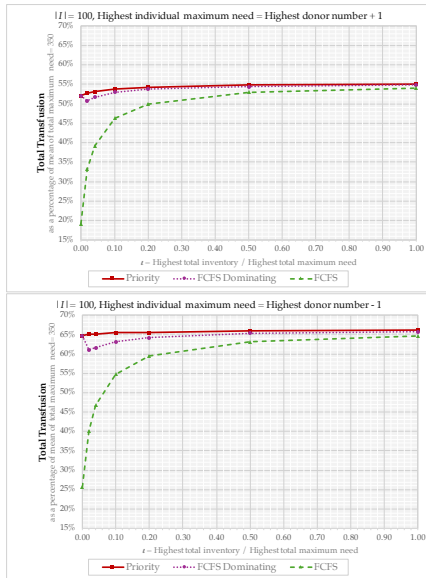
# Hybrid Implementation with VNRDs

- **Two policy variables:**
  - **Non-emergency patients:** simple four-parameter FSM (the typical RD case).
  - **Emergency patients:** forgiving menus + immediate service from inventory.
- **Mechanism:** a priority mechanism — emergencies prioritized over non-emergencies; blood bank last.
- **Timeline:**
  1. Serve emergencies dynamically from inventory; if not enough, bundle with non-emergency batch giving emergencies top priority.
  2. Non-emergencies submit requests + RDs; bank runs the mechanism daily; donors donate; blood is distributed.

# Simulations: Setup

- Patient population  $|I| \in \{25, 100\}$ ; 1,000 random markets per scenario.
- Donor number  $|D_i| \in \{0, 1, \dots, 6\}$  uniform iid.
- Maximum need  $\bar{n}_i \in \{1, \dots, 6\}$  ( $\pm 1$ ) uniform iid.
- Inventory ratio  $\iota \in \{0, \frac{1}{50}, \frac{1}{25}, \frac{1}{10}, \frac{1}{5}, \frac{1}{2}, 1\}$  of total max need.
- Blood-type distribution: India.
- Three mechanisms under one-for-one exchange: FCFS; priority (same order as FCFS, bank last); the **FCFS-dominating IC mechanism**.

# Simulations: Total Transfusions



# Simulations: Main Takeaways

1. Low inventory requires exchange among patients. At  $\iota = 0$ , FCFS attains only 37–44% of priority's transfusions.
2. FCFS approximates efficiency at moderate inventory. At  $\iota = 0.5$ , FCFS reaches  $\sim 96\%$  of priority.
3. Priority is least sensitive to  $\iota$ ; FCFS is most sensitive.
4. Most patients prefer priority to FCFS. At  $\iota = 0$ : 54–65% strictly prefer priority; share preferring FCFS never exceeds 1.9%.

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## Extension: General Multi-Unit Exchange

- Suppose compatibility relations  $\mathcal{C}_i$  are also private information.
- Full incentive compatibility = truthful revelation of  $\mathcal{C}_i$ ,  $u_i$ , and  $D_i$ .

### Proposition

*Under one-for-one exchange, all priority mechanisms (incl. maximal) are fully incentive compatible.*

- Applications: time banks (Andersson et al.'21); shift exchange (Manjunath & Westkamp'21).

# Conclusions

- A novel framework for **multi-unit exchange with flexible exchange rates**; leading application is blood allocation.
- FSMs + WUMs achieve efficiency, approximate equal treatment of equals, and incentive compatibility under  $L^{\natural}$ -convex menus plus two natural conditions.
- Practical design: **four-parameter menus**, hybrid implementation with VNRDs, fairness and blood-quality designs.
- In the spirit of minimalist market design (Sönmez'24): improving the RD system can address chronic shortages where VNRD systems alone have not.
- Beyond blood: time banks, shift exchange, and other multi-unit exchanges.